

FEBRUARY

2025

COMPANY PROFILE
& PRODUCT LIST



*Graceful Bounty
from the Waves*

natural



PT AYRA TANGGUH PEERSADA is an Indonesian seafood supplier and trader company which customers satisfaction through out the world as our priorities. Indonesia is the biggest and potential marine resources in tropical area with various kinds of seafoods, so we are confident to give service with steady continuous supply.

PT AYRA TANGGUH PERSADA adalah perusahaan pemasok dan pedagang komoditas laut dari Indonesia yang mengutamakan kepuasan pelanggan di seluruh dunia. Indonesia memiliki sumber daya laut terbesar dan potensial di wilayah tropis dengan berbagai jenis komoditas lautnya, sehingga kami yakin dapat memberikan layanan dengan pasokan yang berkelanjutan.

- We are committed to sustainable fishing practices and support the fishers in many regions of Indonesia to advance the production of sustainable seafood.

Kami berkomitmen terhadap praktik penangkapan ikan yang berkelanjutan dan mendukung para nelayan di banyak daerah di Indonesia untuk memajukan produksi makanan laut yang berkelanjutan.

- We consistently deliver products of unsurpassed quality to our customers in frozen, fresh or fillet which is predominantly freshwater and seawater fish.

Kami secara konsisten mengirimkan produk dengan kualitas tak tertandingi kepada pelanggan kami dalam bentuk beku, segar atau fillet yang sebagian besar adalah ikan air tawar dan air laut.



VISION / VISI

Become a trusted and the best quality marine commodities trading and supplier company.

Menjadi perusahaan perdagangan dan pemasok komoditas laut terpercaya dengan kualitas terbaik.

MISSION / MISI

- Providing customer satisfaction through the supply and service of the highest quality marine and freshwater fish commodities
Memberikan kepuasan pelanggan melalui pasokan dan layanan komoditas ikan laut dan ikan air tawar dengan kualitas terbaik
- Expanding market over the world / *Memperluas pasar di seluruh dunia*
- Maintaining efficiency, effectiveness and productivity throughout the year
Menjaga efisiensi, efektivitas dan produktivitas sepanjang tahun
- Developing long term mutual beneficial partnership with all stakeholders involved
Mengembangkan kemitraan jangka panjang yang saling menguntungkan dengan semua pemangku kepentingan yang terlibat
- Creating local community employment opportunities and increasing foreign exchanges
Menciptakan lapangan kerja masyarakat lokal dan meningkatkan devisa negara



EXPORT REGISTRATION

- I. HACCP
 - Cephalopods
 - Demersal Fish
 - Pelagic Fish
- II. US-FDA REGISTRATION
- III. VIETNAM REGISTRATION
- IV. CHINA REGISTRATION
- V. KORE AREGISTRATIO
- VI. CANADA REGISTRATION

PRODUCTION CAPACITY

- Production Capacity = 4 MT per day
- 2 Lines Processing Room
- 2 Units ABF @ 2 MT
- 2 Units Cold Storage = 200 MT



Quality is Our Top Priority :



Registered in :





OVERSEAS CLIENTS/ MARKET

PT Ayra Tangguh Persada (ATP) Indonesia has several times become one of the global suppliers of marine commodities to several buyers / marine commodity processing companies from Southeast Asia to the world, including the following:

PT Ayra Tangguh Persada (ATP) Indonesia beberapa kali menjadi salah satu pemasok global komoditas laut ke beberapa buyers/ perusahaan pengolahan komoditas laut negara-negara asia tenggara hingga dunia, diantaranya sebagai berikut :

- Singapore
- Vietnam
- Taiwan
- Thailand
- Malaysia
- Korea
- China
- Japan
- Australia
- Europe
- Africa
- USA

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natural

Yellow Fin Tuna (Thunnus Albacares)

- Origin : Indonesia
- Type : Fresh / Frozen
- Style: Whole Round (WR), Whole Gutted Gilled and Scaled (WGGG), Loin, Steaks, Saku Blocks
- Available Size: 10 up kgs, 20 up kgs (WR,WGGG); as requirements (Loin, Steaks, Saku Blocks)
- Available Grade: A, B
- Processing : Non treated (natural), CO-treated
- Fishing Method: Handline, longline
- Freezing Method: Brine Freezing (Sea Frozen), Blast Freezing (Land Frozen), IQF
- Glaze: 0-30% or as requirements
- Packaging: Bulk, IVP, 10 kgs/MC

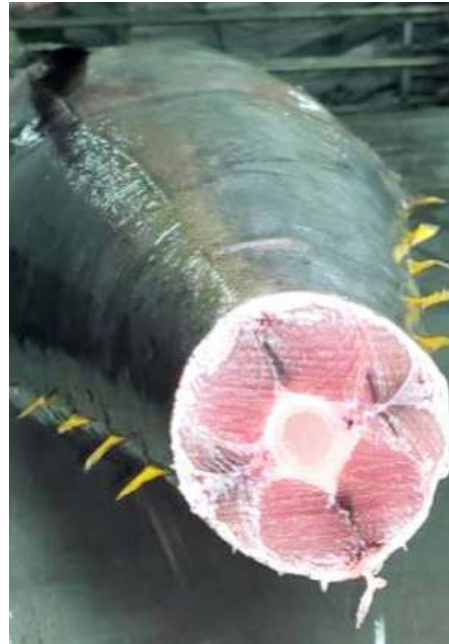


Ikan Tuna

Yellow Fin Tuna (Thunnus Albacares)



Yellow Fin Tuna (Thunnus Albacares)



Mackerel (Scomberomorus sp)

- Origin : Indonesia
- Type : Frozen
- Style : Whole Round (WR), Steaks
- Available Size: 1/3, 3/5, 5/7, 7/10, 10 up kgs (WR); As requirements(Steaks)
- Available Grade : A (handline, longline), B (purse net)
- Freezing Method : Blast Freezing, IQF
- Glaze: 0-30% or as requirements
- Packaging: Bulk, IVP, 10 kgs/MC



Ikan Tenggiri

Mackerel (*Scomberomorus* sp)



Red Snapper (Lutjanus Campechanus)

- Origin : Indonesia
- Type : Fresh / Frozen
- Style: Whole Round (WR), Skin On/Less Fillet
- Available Size: 100/200, 200 up gr (WR);
250 up gr (Skin On/Less Fillet)
- Freezing Method : Blast Freezing, IQF
- Glaze: 0-30% or as requirements
- Packaging: Bulk, IVP, 10 kgs/MC



Ikan Kakap Merah

Red Snapper (*Lutjanus Campechanus*)



Barramundi (Lates carcarifer)

- Origin : Indonesia
- Type : Frozen
- Style : Whole Round (WR),
Natural Fillet, Skin On,
Non CO Treated, IQF, IVP, Bulk Packed
- Available Size: 300, 400, 500 gr / up
- Freezing Method : Blast Freezing



Ikan Kakap Putih



Red Mullet (Mullus Surmuletus)

- Origin : Indonesia
- Type : Fresh / Frozen
- Style: Whole Round (WR), Skin On/Less Fillet
- Available Size: 50/100, 100/200, 200 up (WR);
250 up gr (Skin On/Less Fillet)
- Freezing Method : Blast Freezing, IQF
- Glaze: 0-30% or as requirements
- Packaging: Bulk, IVP, 10 kgs/MC



Ikan Belanak Merah

Goldband Snapper (Pristipomoides Spp)

- Origin : Indonesia
- Type : Frozen
- Style : Whole-Gilled-Gutted-Scalled(WGGS),
Protective Glazed, Bulk Packed
- Available Size: 200, 300 and 300 gr up
- Freezing Method : Blast Freezing



Ikan Kakap Anggoli

Hairtail (Trichiurus Lepturus)

- Origin : Indonesia
- Type : Frozen
- Style : Whole Round (WR)
- Available Size: 100/200,
200/300, 300/500, 500/700 gr
- Freezing Method : Blast Freezing
- Glaze: 0-30% or as requirements
- Packaging: Bulk, 10 kgs/MC



Ikan Layur

Milkfish (Chanos chanos)

- Origin : Indonesia
- Type : Frozen
- Style : Whole Round (WR)
- Available Size: 100/150, 150/200, 200 up
- Freezing Method : Blast Freezing
- Glaze: 0-30% or as requirements
- Packaging: Bulk, 10 kgs/MC



Ikan Bandeng

Grouper (Epinephelus spp)

- Origin : Indonesia
- Type : Frozen
- Style : Whole Round (WR),
Natural Fillet, Skin On,
Non CO Treated, IQF, IVP, Bulk Packed
- Available Size: 500 gr / up
- Freezing Method : Blast Freezing



Ikan Kerapu

Loligo Squid (Loligo sp)

- Origin : Indonesia
- Type : Frozen
- Style: Whole, Whole Cleaned, Tube
Skin On, Tube
- Available Size: 10/15, 15/20, 20/30 cm per piece
- Available Grade: A, AA, AAA
- Freezing Method : Block Freezing,IQF
- Glaze: 0-30% or as requirements
- Packaging : Block, vacuum-sealed bags, 10 kgs/MC

Cumi-Cumi



Cephalopods

Loligo Squid (Loligo sp)



Cuttlefish (Sepia sp)

- Origin : Indonesia
- Type : Frozen
- Style: Whole, Whole Cleaned
- Available Size: 30/50, 50/100,100/200, 200/300, 300/400, 400/500, 500 up gr
- Freezing Method : Block Freezing,IQF
- Glaze: 0-30% or as requirements
- Packaging : Block, vacuum-sealed bags, 10 kgs/MC

Sotong



Cephalopods

Cuttlefish (Sepia sp)



Octopus (Octopus sp)

- Origin : Indonesia
- Type : Frozen
- Style : Whole, Whole Cleaned - Flower, Ball Type and Raw-Cut
- Available Size: 500/1000, 1000/2000, 2000 up gr (Octopus); as requirements (Baby Octopus)
- Freezing Method : Block Freezing,IQF
- Glaze: 0-30% or as requirements
- Packaging : Block, vacuum-sealed bags, 10 kgs/MC

Gurita



Cephalopods

Octopus (Octopus sp)



Vannamei Shrimp (Litopenaeus Vannamei)

- Origin : Indonesia
- Type : Frozen
- Style: Head On Shell On (HOSO),
Head Less Shell On (HLSO),
Peeled Tail On (PTO), Peeled Deveined Tail On (PDTO),
Peeled and Undeveined (PUD), Peeled and Deveined (PND)
- Available Size: 41/50, 36/40, 31/35,26/30, 21/25, 16/20,
11/15, U15 pieces per lb.
- Freezing Method: Block Freezing,IQF
- Glaze: 0-30% or as requirements
- Packaging: Block, vacuum-sealed bags, 10 kgs/MC



**Freshwater
Crustaceans**

Udang Vaname

Vannamei Shrimp (Litopenaeus Vannamei)



Black Tiger Prawn (Penaeus Monodon)

- Origin : Indonesia
- Type : Frozen
- Style: Head On Shell On (HOSO),
Head Less Shell On (HLSO),
Peeled Tail On (PTO), Peeled Deveined Tail On (PDTO),
Peeled and Undeveined (PUD), Peeled and Deveined (PND)
- Available Size: 26/30, 21/25, 16/20, 11/15, U15,
U10 pieces per lb.
- Freezing Method: Block Freezing, IQF
- Glaze: 0-30% or as requirements
- Packaging: Block, vacuum-sealed bags, 10 kgs/MC



**Freshwater
Crustaceans**

Udang Windu

Black Tiger Prawn (*Penaeus Monodon*)



Lobster (Panulirus sp)

- Origin : Indonesia
- Lobster Mutiara (Panulirus Ornatus)
- Lobster Bambu (Panulirus Versicolor)
- Lobster Pakistan (Panulirus Polyphagus)
- Lobster Pasir (Panulirus Homarus)
- Lobster Kipas (Thenus Orientalis)
- Lobster Batu (Panulirus Penicillatus)
- Lobster Batik (Panulirus Femoristriga)



Saltwater Crustaceans
Lobster Air Asin/ Laut

Lobster (Panulirus sp)

- Species: Ornate Spiny Lobster (Panulirus Ornatus) and Painted Spiny Lobster (Panulirus Versicolor)
- Type : Live and Frozen
- Style: Whole
- Available Size: 200/300, 300/500, 500/800, 800/1000, 1000/1300, 1300/1500, 1500/2000, 2000 up gr (Ornate Spiny Lobster); 200/300, 300/500, 500/800 (Painted Spiny Lobster)
- Freezing Method: Blast Freezing, IQF
- Glaze: 0-30% or as requirements
- Packaging: Bulk, poly boxes with cardboard dividers and ice gel packs, 10 kgs/MC



**Saltwater
Crustaceans**

Lobster (*Panulirus* sp)



Slipper Lobster (Thenus orientalis)

- Origin : Indonesia
- Type : Frozen
- Style: Whole Round, IQF, Bulk Packed
- Available Size: 80/100, 100/150, 150/200, 200 gr Up
- Freezing Method: Blast Freezing, IQF
- Glaze: 0-30% or as requirements
- Packaging: Packaging: Block, vacuum-sealed bags, 10 kgs/MC



Pangasius (Pangasius Hypophthalmus)

- Origin : Indonesia
- Type: Frozen
- Style: Whole Round (WR),
Whole Gutted and Scaled (WGS),
Whole Gutted Gilled and
Scaled (WGGS), Skin On/Less Fillet
- Available Size: 200 up gr
- Freezing Method: Blast Freezing (WR, WGS, WGGS);
IQF (Skin On/Less Fillet), Glaze: 0-30% or as requirements
- Packaging: Bulk, IVP, 10 kgs/MC



Freshwater Fish

Ikan Patin

Pangasius (Pangasius Hypophthalmus)



Tilapia (Oreochromis Niloticus)

- Origin : Indonesia
- Type: Frozen
- Style: Whole Round (WR),
Whole Gutted and Scaled (WGS),
Whole Gutted Gilled and Scaled (WGGS),
Skin On/Less Fillet
- Available Size: 200 up gr
- Freezing Method: Blast Freezing (WR, WGS, WGGS);
IQF (Skin On/Less Fillet), Glaze: 0-30% or as requirements
- Packaging: Bulk, IVP, 10 kgs/MC



Freshwater Fish

Ikan Nila



Processing Details

● Source

- Wild-caught
- Farm-raised

● CO Treatment

- Non CO-treated

● Chemical Treatment

- STPP (Sodium Tripoliphosphate) free
- Light STPP
- EU standard STPP

● Glazing

- As requested

● Freezing Method

- Frozen on board
- Block Frozen
- IQF (Individually Quick Frozen)

● Packaging

- Block in 5 or 10 kgs
- Sealed/vacuum plastic bag as requested weight
- IWP (Individually Wrapped Pack)
- IVP (Individually Vacuum Packed)



Terms of Offer

- **Quote Currency**

US Dollars (all prices are exclusive of any applicable local taxes)

- **Payment Terms**

- T/T 50% in advance and 50% against the copy of original shipping documents
- Red Clause L/C with 50% in advance and 50% against the copy of original shipping documents
- T/T 50% in advance and 50% Irrevocable L/C at Sight

- **Delivery Terms**

Applicable International Chamber of Commerce Incoterms® 2020 - FOB, CFR, CIF

- **Origin**

Indonesia

- **Port of Loading**

Tanjung Priok, Jakarta, Tanjung Perak, East Java
Tanjung Emas, Semarang Middle Java
Makassar, South Sulawesi or Benoa, Bali

- **Language Spoken**

English and Arabic



F.A.Q (Frequently Asked Questions)

- **What is the minimum order quantity?**

Our MOQ is 500 kgs by air and 1 x 20ft FCL by sea.

- **How long does it take to complete the production?**

Our lead time is 15-45 days after receiving advance payment or L/C.

- **What is the temperature in the cold storage?**

The temperature is under -18°C.

- **Do you make inspections before shipment?**

Yes, we have our QC team doing inspections during production and while loading by independent surveyor.

- **What are the shipping documents that can be provided?**

The shipping documents are Commercial Invoice, Packing List, Certificate of Origin, Health Certificate, Bill of Loading (B/L), other documents as per customer's need



FISHERIES

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THANK YOU